



**Enzyme Therapy Seminar** October 11-12 • Houston, TX



### **Content Creation**

How to stop banging your head against the desk because you can't think of what to say









#### MIRA DESSY, NE THE INGREDIENT GURU

- Founder of The Ingredient Guru
- Board of Directors for the American Holistic Health Association
- Medical Advisory Board of the Turner Syndrome Society of the United States





#### **Topics**

- Content Scheduling
- Creating The Content
- Content Example
- Content Calendars
- Content Recycling
- Content Cascade







"Content is king"
-Bill Gates

"But creating it shouldn't be a slog"

-Mira Dessy

Creating content can be a challenge.

In fact, it often seems so overwhelming that many people don't even do it.

With planning and a good strategy, however, you'll discover that you <u>ALWAYS</u> have something to write about.

Using these Content Guidelines, you'll be able to share your <u>unique message</u> without the slog.





#### Why you need a content calendar

- Reduce stress So you don't panic and start frantically writing Valentine's Day copy January 15 to share in February. (Especially if it's linked to some sort of sale item.)
- So you can get the message out The time to WRITE that Valentine's Day copy is in November so that you can PROMOTE in January. This means your reader will have it in hand or ordered by the time Valentine's Day rolls around.
- For Repurposing You don't have to keep re-creating the wheel. How much great stuff do you already have?
- Saves Time!! Planning your content is a form of time batching so you can focus on one thing at a time.







#### Your content calendar doesn't need to be complicated

- Content Title/Copy: Blog title or social media caption.
- Platform: Where are you putting it? Facebook, Instagram, Blog, TikTok, Membership, etc.
- **Status:** What stage is this? Planning, writing, editing, imaging, posting, etc.
- Assets: Link to the images or resources that accompany this item.
- Who: Who is doing this?
- **Due:** Put the date for the stages of the content and/or the due date depending on how you're tracking this.
- **Complete:** Important to know. Also mark if something is going to be repurposed or re-used.









#### Scheduling

How often do you plan to publish new content?

Come up with a schedule that makes sense for your team and its capacity.

For example, it might look something like this:

Blog: 1x weekly

Social Media: 1x daily to each platform

• Podcast: 1x weekly

Email Newsletter: 1x weekly







# Creating the Content

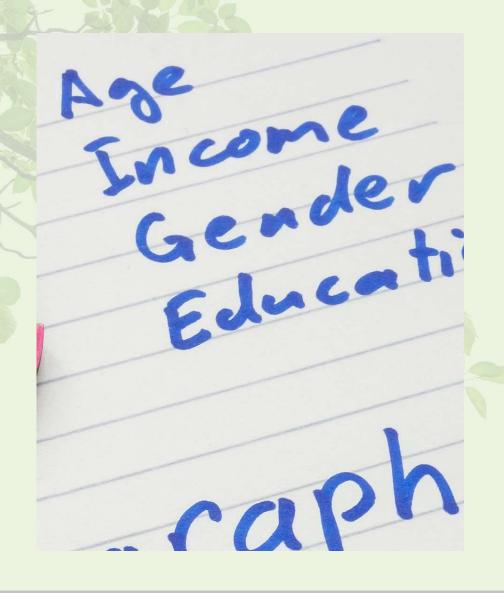






Know WHO you are writing for and WHAT they want to know.

You need an avatar!







Your text should be quick and easy to understand.

No run-on sentences, and paragraphs shouldn't be more than 3-5 sentences.







Aim for a Middle School reading level for best comprehension and ease for the reader.

Do not overwhelm them with big words.

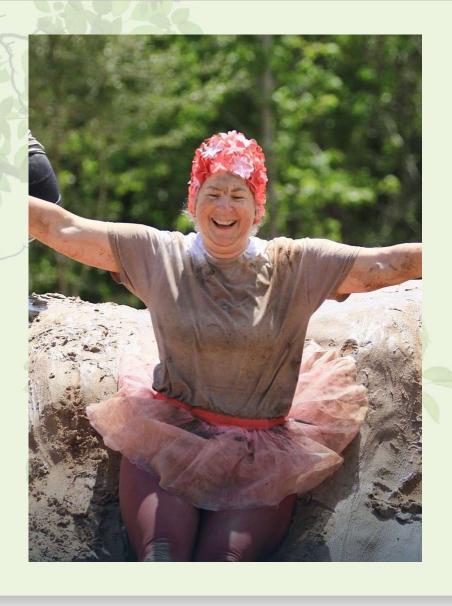






#### Just be yourself!

You're not looking to earn a Nobel prize for literature.

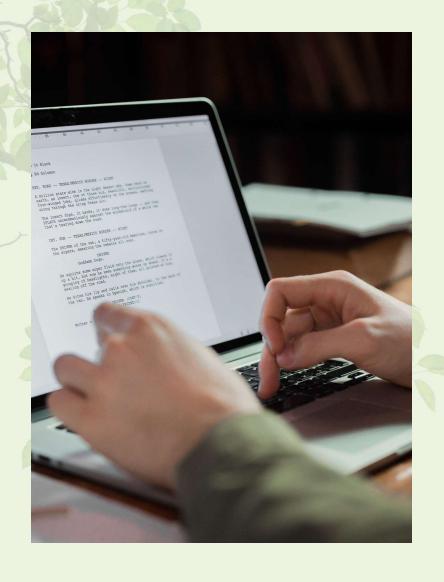






Break up your text so it is visually more interesting.

Use bullets, numbers, block quotes, subheadings, images, text changes, etc.







Close with a statement or a call to action or a summary.

Don't just come to a stop and leave them hanging.







Can your content be turned into more than one thing?

2-3 shorter linked articles can sometimes be better than one really long one.







# Always WRITE DOWN your ideas.







Break it down.

Writing should be: planning | writing | editing

Don't try to do it all at once.

Set time for each task.

And **FOCUS** to get it done.







Keep track of what you've written.

Don't be afraid to go back and revise things you wrote before.







# Content Example









The Ingredient Guru - Content Creation Worksheet	
Main Idea	
Audience	
Reason	
How will it help?	
Drill down	
Subtext 1.	
<ul><li>2.</li><li>3.</li></ul>	
3. 4.	
Call To Action	







#### **EXAMPLE**:

Main Idea	Smoothies
Audience	Breakfast skippers, pre-workout smoothie fans, morning rush people
Reason	To save time and add more nutrition to the start of their day
How will it help	Give quick tip about seasonal eating plus a recipe
Drill Down	Expanded idea: superfood smoothies Go deep: - superfood smoothies for Fall - top # superfood smoothies - superfood smoothies for beginners Go Wide: - # everyday tips for making smoothies - # reasons why smoothies are a good idea
Subtext	<ol> <li>Superfood smoothies</li> <li>important notes</li> <li>recipes</li> </ol>
CTA	subscribe to newsletter







# Content Calendar Ideas Don't always be so serious







March 26
Make Up Your Own Holiday
Day







May 5 Towel Day







June 13
Kitchen Klutzes of America
Day







## Content Calendar Resources









- 1. Seasonal ideas
- 2. National Health Holidays
- 3. Storytelling specific to your niche or market
- 4. Best of ideas
- 5. Teacher Themes
- 6. National Food Holidays





#### Content Recycling

Know what you've got - use a content library Tools: Trello, HootSuite, MeetEdgar, Later, etc

#### Reshare

- Make it look a little different
- Share it again after a certain period of time
- Share again seasonally

#### Repurpose

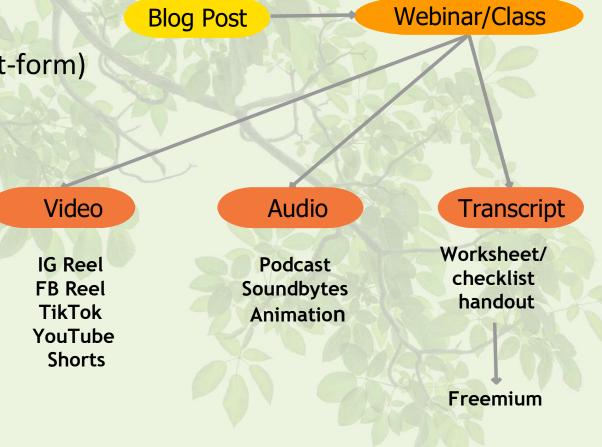
- Break up your videos into reels
- Break up your blog into social media posts
- Turn your worksheet or handout into a blog or newsletter editorial





#### Content Cascade

- Blog posts (long- and short-form)
- Quizzes
- Product pages
- Podcasts
- Social media posts
- Newsletters
- Contests
- Infographics
- Videos
- Webinars
- Ebooks





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# CONTENT PLANNING CONSULTATION

Streamline your content strategy with a consultation with Mira to amplify your brand's message and engagement!

#### Mira Can Support You With

- Content Calendar
- Strategy
- Social Media Content
- Newsletter and Promotional Copy
- Blog Content
- YouTube and other Video Scripts







